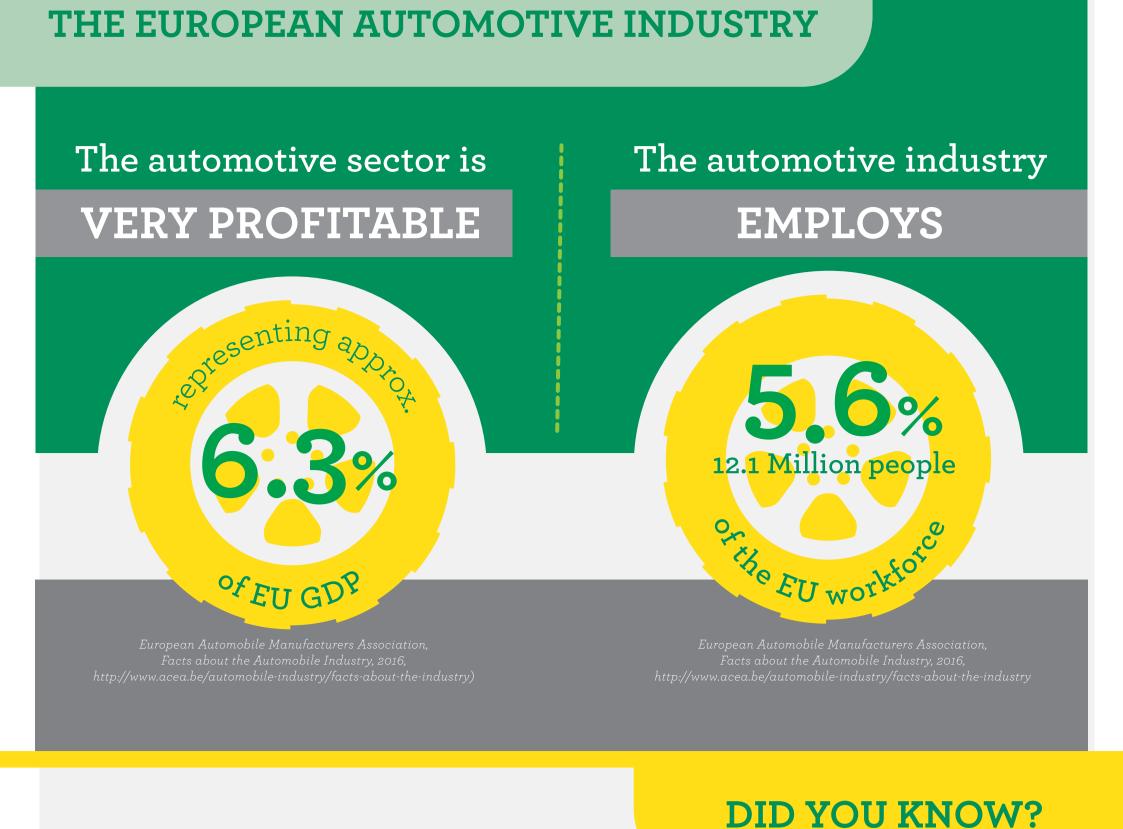
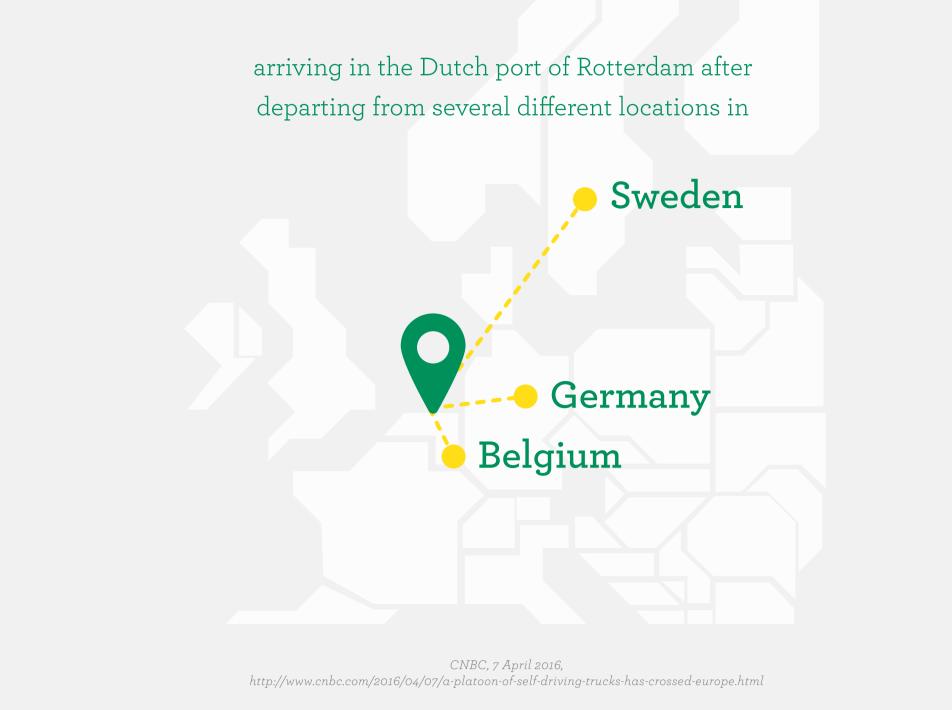
COMMERCIAL VEHICLES IN EUROPE



In April 2016, a convoy of self-driving trucks

completed its first cross-border European trip,



In the first two months of 2016, the number of registered commercial vehicles in Europe rose to a total of 320,833 from

278,444, up 15.2% from the previous year.

NUMBER OF REGISTERED CVS IN EUROPE

2016

+66.9%

UK

New light commercial

vehicles (HCV)

New medium and heavy

buses & coaches (MHBC)

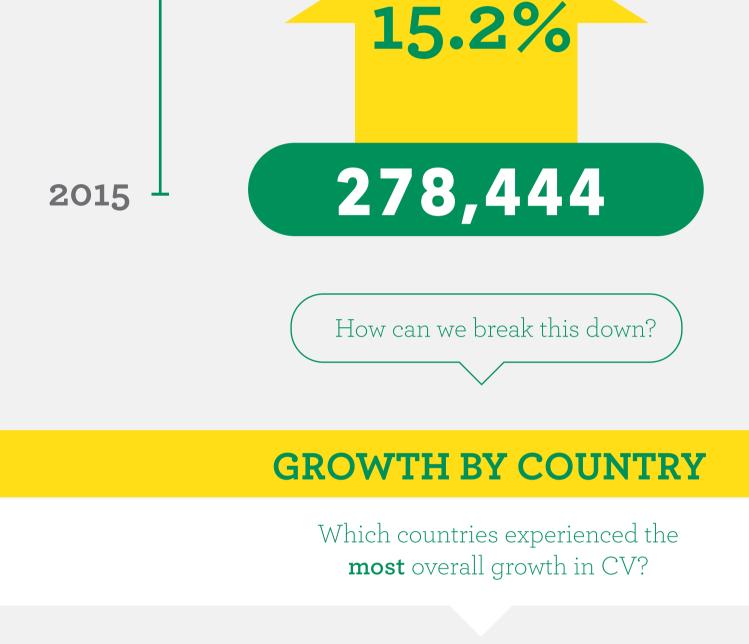
France

37,095

Italy

15 00/

320,833



+58.2%

Slovenia

Which countries experienced the least overall growth in CV?

Norway

Bulgaria

Iceland

Estonia

+30.9%

-24.5%



Which countries are experiencing a stable

rate of growth in CV?

Hungary

European Automobile Manufacturers Association, New Commercial Vehicle Registrations European Union, 23 March 2016

EUROPEAN GROWTH BY VEHICLE TYPE

Which type of commercial vehicles experienced the

most growth in **Europe** overall?

New medium and heavy commercial vehicles (MHCV)

New heavy commercial vehicles (HCV)

New medium and heavy buses & coaches (MHBC)

+21.2

New light commercial vehicles (LCV)

New medium and heavy commercial vehicles (MHCV)

New heavy commercial

European Automobile Manufacturers Association, New Commercial Vehicle Registrations European Union, 23 March 2016

UK GROWTH BY VEHICLE TYPE

Which type of commercial vehicles experienced the

most growth in the UK overall?

We can see that the UK has experienced significant growth in its number of registered MHCVs and HCVs, but the decline in demand for LCVs and MHBCs has dragged down overall growth.

TOTAL NUMBER OF CVS BY COUNTRY

Which countries have the most registered CVs (as of February 2016)?

Germany

25,565

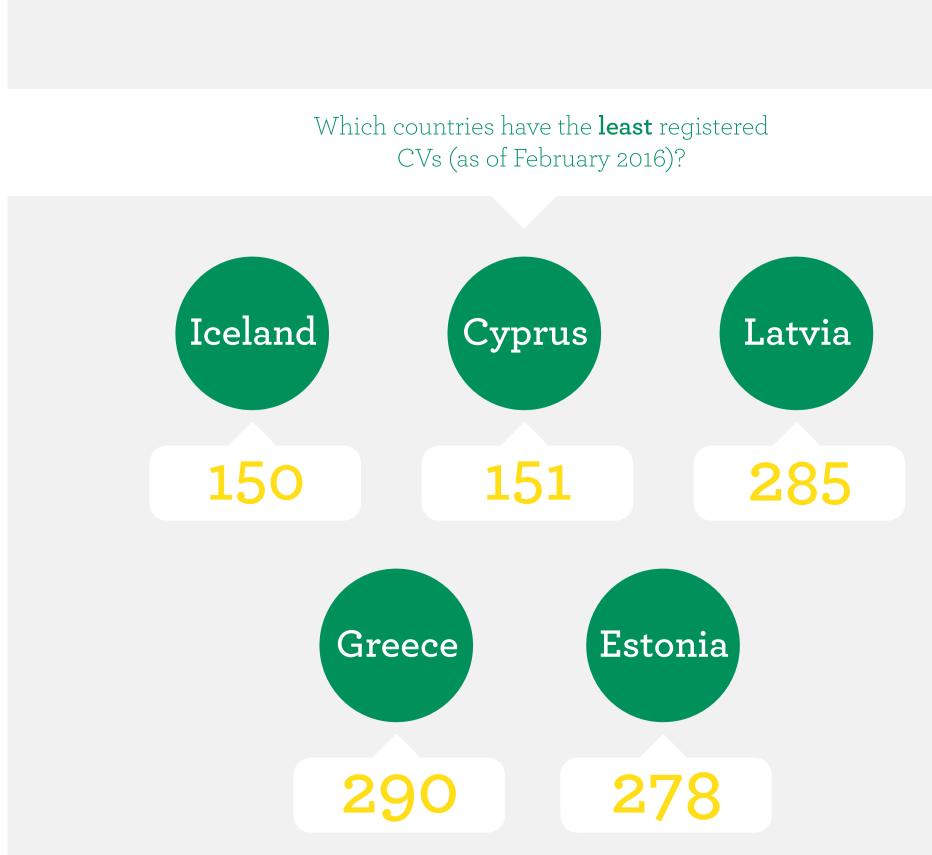
UK

16,597

Spain

14,674

14,430



European Automobile Manufacturers Association, New Commercial Vehicle Registrations European Union, 23 March 2016

BNP PARIBAS

LEASING SOLUTIONS